

# Primary Care First (PCF) Consulting

## ABOUT PCF

Primary Care First is a five-year payment program with options that reward value and quality by offering an innovative payment structure to support delivery of advanced primary care that began in January 2021. Primary Care First is based on the underlying principles of the existing CPC+ model design which include: prioritizing the doctor-patient relationship, enhancing care for patients with complex high-need chronic conditions, treating seriously ill patients, reducing administrative burden, and focusing financial rewards on improved health outcomes. Practices will be incentivized to deliver patient-centered care that reduces the need for costly acute hospital utilization. Primary Care First is oriented around comprehensive primary care functions such as: access and continuity, care management, comprehensiveness and coordination, patient and caregiver engagement, planned care and population health management. *Unlike the CPC+ model, CMS is not providing practice facilitator support to participating practices.*

## Let KFMC help you succeed in Primary Care First!

KFMC Health Improvement Partners has been supporting CPC+ practices in the Greater Kansas City Region since the program began in 2017 and we are committed to continuing to support practices as they participate in the Primary Care First model, not only in the Greater Kansas City Region, but across the U.S. KFMC has structured a direct-to-provider, fee-for-service consulting solution which can be billed as an annual subscription, or at an hourly rate, to meet the needs of all participating practices.

### Services offered include:

- Aggregation of data for all your practices into one report
- Unlimited attendees at virtual care manager meetings
- Up to 25 hours per year of personalized consultation from experienced practice facilitators
- Additional consultation hours at a reduced hourly rate
- Access to PCF-only Listserv to allow you to network easily with other model participants
- Vendor resources
- Hourly consultation available without subscription

#### *KFMC's Mission*

*As health improvement partners, we inspire meaningful change and sustained high performance.*



## Services Offered

Service	Description
Care Manager Meetings	Unlimited practice attendees to regularly scheduled virtual care manager meetings.
Listserv Access	Ability to email all PCF model participants included in Listserv to network and share resources.
Flexible support up to 25 hours per year	<ul style="list-style-type: none"> <li>• Answering phone calls/emails, ad hoc coaching</li> <li>• Assist with reporting on an ad hoc basis</li> <li>• Liaise with HIT vendor</li> <li>• Open support calls on behalf of practices</li> <li>• Analysis/practice guidance around data</li> </ul>
Data Aggregation	Quarterly summary of data of all practices in your system into one spreadsheet.
Vendor Resources	Resources to assist practices in choosing vendors for the Patient Experience of Care surveys and quality reporting.
In-person Consultation available at an additional cost	In-person meeting with consultant per practice request. Practice to pay for travel time and expenses, in addition to consultant time.

## Pricing

Tier	Includes	Yearly Subscription
Single practice/system	Unlimited attendees at care manager and other virtual meetings, access to Listserv, quarterly data aggregation and analysis, up to 25 hours of ad hoc support per year (approximately 2 hours per month).	\$4,825.00 (\$402.08/month)
Multi-practice	Set fee per each additional practice to account for data aggregation.	\$1,460.00 (\$121.67/month)
Additional hourly fee when allotted hours are exceeded		\$85.00/hour
PCF hourly support without support agreement	Ad hoc support per practice request. Does not include access to Listserv, attendance at care manager meetings, or vendor and data resources.	\$90.00/hour

**For more information, or to discuss contracting for support, contact:**

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